Churchill County Request for Proposals

PROFESSIONAL MANAGEMENT SERVICES FOR THE "FALLON GOLF COURSE"

SUBMITTAL:

One (1) original and five (5) copies must be received on or before:

10:00 A.M. February 1, 2013

(LATE ARRIVALS WILL NOT BE ACCEPTED UNDER ANY CIRCUMSTANCES)

Addressed to:

Churchill County Commissioners

Attn: Pam Moore, Commissioners Secretary

Address:

Churchill County Commissioners

155 N. Taylor Street

Suite 110

Fallon, Nevada 89406

Mark envelope:

PROFESSIONAL MANAGEMENT SERVICES FOR "FALLON GOLF

COURSE".

PROPOSALS RECEIVED AFTER THE TIME AND DATE STATED ABOVE WILL BE DISQUALIFIED.

The right is reserved by the Churchill County to decide not to award a contract or reject any or all submittals, to waive any irregularities or informalities not affected by law, to evaluate the submittals provided and to award the contract according to the offer which best serves the interests of the County. Dated this January 7, 2013 at Fallon, Nevada.

RFP SCHEDULE:

<u>Event</u>

RFP Available
Optional Course Inspection with Course General Manager

Deadline for written questions

Response to questions to all proposers

Proposal submittal date

Notification of Interview Schedule, if necessary Interviews/Presentations
Reference Checks
Notification of Award of Contract
Contract Negotiations/Final Execution

Duration

January 7th, 2013 Week of January 7th to 11th January 18, 2013 January 23, 2013

February 1st, 2013 10:00 A.M.

February 4th-6th, 2013 February 4th-6th, 2013 TBD

February 7th, 2013

Week of February 11th-15th 2013

REQUEST FOR PROPOSAL FOR THE PROFESSIONAL MANAGEMENT SERVICES FOR THE FALLON GOLF COURSE

SECTION 1

I. PROJECT DESCRIPTION
II. GENERAL INFORMATION
III. INSURANCE
IV. EVALUATION AND AWARD OF CONTRACT

I. PROJECT DESCRIPTION

Churchill County ("County") is currently considering purchasing the Fallon Golf Course. As part of the process, the County has determined that is in its best interest to obtain proposals from qualified companies or individuals to potentially operate the facility should it be successful in the acquisition. Therefore the County is requesting <u>Proposals</u> from qualified and experienced companies/individuals ("Operators') for providing professional operating services for The Fallon Golf Course. The professional services have been set forth in this Request for Proposals and include:

- Pro Shop Management
- Restaurant/Concession Management
- Golf Course Maintenance and Management

The County will accept proposals for any single or combination of full service Management Agreement and Lease. Operators are welcome to submit for one or both of the available options. Through a combination of evaluations and interviews, the County will choose the Operator who will best serve the interests of the County.

II. GENERAL INFORMATION

This Request for Proposals is being issued by the Churchill County. Unless otherwise directed, all communications regarding this Request for Proposals should be directed to Alan Kalt, County Comptroller, at (775) 428-1414 or email at comptroller@churchillcounty.org.

Any revisions to the Request for Proposals will be issued and distributed as addenda. Interested persons are specifically directed not to contact any other County personnel for meetings, conferences or technical discussions related to this Request for Proposals. Failure to adhere to this policy may be grounds for rejection of Proposals.

interested persons are encouraged to contact the current golf course operators to obtain a better understanding of the operations and maintenance of the golf course and related facilities. The Golf Course Superintendent / General Manager is Jeff Lockwood. He can be reached at the Fallon Golf Course, 2655 Country Club Drive or (775) 423-4616. Proposers are encouraged to schedule and take advantage of a non-mandatory golf course and facility inspection during the week of January 7th to 11th.

Important Notice

The Churchill County will not be responsible for oral interpretations given by any County employee, representative, or others. Interested persons are cautioned that any statements made that materially change any portion of the contract documents shall not be relied upon unless subsequently ratified by a formal written amendment to the contract documents. The issuance of a written addendum is the only official method whereby interpretation, clarification, or additional information can be given. If any addenda are issued to this Request for Proposals, the County will attempt to notify all prospective Operators. However, it will be the responsibility of each Operator, prior to submitting their Proposal, to

contact the County to determine if addenda(s) were issued and to make such addenda a part of the Proposals.

Churchill County reserves the right to decide not to award a contract or reject any or all submittals, waive any irregularities or informalities in any Proposals or the RFP process when it is in the best interest of the County to do so; to re-advertise for Proposals, if desired; to sit and act as sole judge of the merit and qualifications of the service offered and; to evaluate in its absolute discretion, the proposals of each Operator, so as to select the Operator which best serves the requirements of the County, thus insuring that the best interest of the County will be served. This is not a contract bid and will not be awarded based on price alone. All contract terms discussed in this RFP are for information purposes only and are subject to final negotiation between the County and the selected Operator.

Contracting Agency

Churchill County will award and administer the contract, if any, resulting from this Request for Proposal.

Business License

Possession of a valid Business License is not required to submit a response to this invitation. However, Operator shall be required to possess, at his/her own expense, a valid and current Business License, prior to commencing work.

Ethics in Public Contracting

Each Operator, by submitting a Proposal/Proposals, certifies that it is not a party to any collusive action or any action that may be in violation of the Sherman Antitrust Act by submitting a Proposal/Proposals, the Operator certifies that it was made without fraud; that it has not offered or received any kickbacks or inducements from any other Operator in connection with this RFP. The Operator further certifies that no relationship exists between itself and the County or another person or organization that interferes with fair competition or constitutes a conflict of interest with respect to a contract with the Churchill County.

For breach or violation of this warranty, the County shall have the right to terminate any contract, either in whole or in part. The rights and remedies of the County provided in this clause shall not be exclusive, and are in addition to any other rights and remedies provided by law or under the contract.

Venue

Any contract resulting from this solicitation shall be governed by, and construed in accordance with, the laws of the State of Nevada. Venue for any litigation arising out of the contract will be vested with the 10th Judicial District Court in Fallon, Nevada.

Proprietary Information

The Proposals received shall become the property of the Churchill County and are subject to public disclosure. Operators are to indicate any restrictions on the use of data contained in their responses and a citation to the legal authority that would allow the information to be retained confidentially by the County. If it is determined by the County that the information cannot be held confidentially, the submitter of the proposal will be given the option to have the information returned with the understanding that it will not be utilized by the County in making its determination. Operators who wish to have such information maintained confidentially shall be responsible for advancing all reasonable attorney's fees and costs associated with disputes that may arise respecting whether records are subject to disclosure.

Incurring Costs

Churchill County is not liable for any costs incurred by Operators in responding to this Proposal.

Questions

All questions in regards to this RFP should be submitted in writing no later than January 18, 2013 to Alan Kalt, County Comptroller, 155 North Taylor Street, Suite 182, Fallon, Nevada 89406 at (775) 428-1414 or email at comptroller@churchillcounty.org. After that date responses to all questions will be sent to all potential Operators by January 23, 2013.

III. INSURANCE

<u>NOTE</u>: THE ACTUAL INSURANCE REQUIREMENTS WILL ULTIMATELY BE BASED UPON THE FINAL CONTRACT AGREEMENT. The following is provided for informational purposes only, to alert prospective Proposers of potential insurance requirements should a contract be awarded.

With respect to performance of work under this Agreement, Proposer shall maintain, and shall require all of its sub Proposers to maintain, insurance as described below:

(a) Commercial General Liability and Property Damage: The Proposer shall maintain insurance for protection against all claims arising from injury to person or persons not in the employ of the Proposer and against all claims resulting from damage to any property due to any act or omission of the Proposer, his agents, or employees in the operation of the work or the execution of this contract. Such insurance shall include liquor liability coverage naming Churchill County as an additional insured, products/completed operations liability, blanket contractual liability, personal injury liability, and broad form property damage coverage. The minimum shall be as follows:

Bodily Injury (Injury or Accidental Death) and Property Damage (Per occurrence)\$3,000,000 Combined Single Limit.

(b) Commercial Automobile Public Liability and Property Damage: The Proposer shall maintain Automobile Public Liability and Property Damage Insurance for protection against all claims arising from the use of vehicles, owned, hired and non-owned, or any other vehicle in the prosecution of the work included in this contract. Such insurance shall cover the use of automobiles and trucks on and off the site of the project. The minimum amounts of Automobile Public Liability and Property Damage Insurance shall be as follows:

Bodily Injury (Injury or Accidental Death) and Property Damage (Per Occurrence)\$1,000,000 Combined Single Limit.

- Workers' Compensation Insurance: The Proposer shall maintain Workers' Compensation Insurance with statutory limits and Employers Liability Insurance with limits of not less than \$1,000,000 per accident. Such insurance shall comply with all applicable state laws. Proposer shall provide the County with a Certificate of Insurance showing proof of insurance acceptable to County. Certificates containing wording that releases the insurance company from liability for non-notification of cancellation of the insurance policy are not acceptable. Policy(ies) are to be endorsed to include a waiver of subrogation against the County, its officers, officials, agents and employees. Proposer and its employees are not employees of the Churchill County. Proposer and/or its insurers are responsible for payment of any liability arising out of Worker's Compensation, unemployment or employee benefits offered to its employees.
- (d) All Risk Physical Damage: The Proposer shall maintain All Risk Physical Damage Insurance covering all insurable real property structures, equipment (including equipment listed on

Attachment C and contents owned by or leased to the Proposer, including flood coverage, in an amount not less than 100% of the replacement cost of the total value of Proposer owned or leased property at the golf course. Such insurance shall not contain a co-insurance provision and shall be written on a replacement cost basis.

(e) Environmental Impairment Liability Insurance: The Proposer shall maintain Environmental Impairment Liability Insurance for protection against all claims arising out of the application of herbicide, pesticides, fertilizers, etc. The minimum amounts of Environmental Impairment Liability Insurance shall be as follows:

Bodily Injury (Injury or Accidental Death) and Property Damage (Per Claim)\$3,000,000 Combined Single Limit.

The insuring provisions, insofar as they may be judged to be against public policy shall be void and unenforceable only to the minimum extent necessary so that the remaining terms of the insuring provisions herein may be within public policy and enforceable.

Additional Insured. The General Liability and Auto Liability policy(ies) are to contain or be endorsed to name the County, its officers, appointed and elected officials, agents, employees and volunteers as Additional Insured as respects the liability arising out of the activities performed in connection with this contract. The coverage shall (a) be primary with respect to any insurance or self-insurance programs maintained by the County; (b) shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability; and (c) contain Standard Crossliability provisions. Original endorsements, signed by a person authorized to bind coverage on its behalf, shall be furnished to the County by the successful Proposer.

Indemnification. Proposer shall indemnify, defend and hold harmless the County, its officers, officials, agents, employees and volunteers from and against any and all claims, demands, suits, loss, damage, injury and liability, including cost and expenses incurred in connection therewith, resulting from, arising out of, or in any way connected with the performance of the contract, including delivery and unloading of supplies and equipment, regardless of the passive or concurrent negligence on the part of the County or anyone acting under its direction or control or on its behalf. It is further the intent of the parties that this indemnification requirement is not intended to relieve the County from liability for the sole negligence and willful misconduct of the County, its officers, appointed and elected officials, agents and employees. This hold harmless clause is in no way an admission of liability on the part of the Churchill County or any of its agents or employees.

Proposer acknowledges that he has fully informed himself of the contents and meaning of this hold harmless agreement and has so executed it with full knowledge thereof and that the terms are contractual and not a mere recital. These requirements shall also apply to any sub Proposer whose hazards are not covered by the Proposer's insurance policies.

<u>Deductibles and Self-Insured Retention</u>. Any deductibles or self-insured retention must be declared to, and approved by, the County. At the option of the County, either: the insurer shall reduce or eliminate such deductibles or self-insured retention with respect to the County, its officials, employees, agents and Proposers; or the Proposer shall procure a bond guaranteeing payment of losses and related investigations, claim administration and defense expenses in an amount specified by the County.

Separate endorsements are required, naming the County as additional insured, for liability insurance and providing a waiver of subrogation for Workers' Compensation Insurance.

The successful Proposer shall maintain the insurance for the life of the contract. Said insurance shall contain a provision that coverage afforded under the policies will not be canceled unless and until thirty (30) days prior written notice has been given to the County.

Endorsements are to be <u>received and approved by the County before work commences</u>. Should Proposer cease to have insurance as required during any time, all work by Proposer pursuant to this agreement shall cease until insurance acceptable to the County is provided.

Original insurance certificates and endorsements are to be mailed or delivered to: Churchill County
155 N. Taylor Street, Suite 110
Fallon, Nevada 89406

IV. EVALUATION/AWARD OF CONTRACT

Evaluation of Proposals will be based on the information called for in this RFP. Brochures or other promotional presentations beyond that are sufficient to submit complete and effective proposals are not desired. Elaborate artwork, expensive paper or binders, and expensive visuals are not necessary.

All proposals will be evaluated by the County. In connection with its evaluation, the County may, <u>at its option</u>, invite one or more candidates to make an oral presentation to the County. During these presentations, the candidates will be allowed to present such information as may be appropriate in order for the County to correctly analyze all materials and documentation submitted as a part of the Proposals. Negotiations with the top-ranked firm(s) will be conducted by appropriate County staff designated by the County Commissioners. The County reserves the right to make a selection based on any or all factors of value, whether quantitatively identifiable or not, including, but not limited to, the anticipated initiative and ability of the candidate to perform the services set forth herein.

Churchill County reserves the right to not award a contract, reject any or all submittals, waive any irregularities or informalities in any Proposals or the RFP process when it is in the best interest of the County to do so; to re-advertise for Proposals, if desired; to sit and act as sole judge of the merit and qualifications of the service offered and; to evaluate in its absolute discretion, the Proposals of each Operator, so as to select the Operator which best serves the requirements of the County, thus insuring that the best interest of the County will be served.

The County may make such investigation as it deems necessary to determine the ability of a Operator to furnish the required services, and the Operator will furnish to the County all such information and data for this purpose as the County may request. The County reserves the right to reject any Proposals if the evidence submitted by, or investigation of, such Operator fails to satisfy the County that such Operator is properly qualified to carry out the obligations of a contract and to deliver the services contemplated herein or; the submittal of any Operator who has previously failed to perform properly, or complete on time, contracts of a similar nature. Any material misrepresentation or material falsification of information provided to the County in the Operator's Proposal, or at any point in the evaluation process, including any interview conducted, is grounds for rejection. In the event that the misrepresentation or falsification is not discovered until after any agreement is awarded, the agreement may be terminated at that time. A determination as to whether a misrepresentation or falsification of the submittal is material shall be made solely in the exercise of the County's sound discretion. The County expressly reserves the right to reject the submittal of any Operator who is in default on the payment of taxes, licenses or other moneys due to the Churchill County.

The County reserves the right to conduct a background inquiry of each Operator which may include the collection of appropriate criminal history information, contractual and business associations and practices, employment histories, credit history, and reputation in the business community. By submitting a Proposal to the County, the Operator consents to such an inquiry and agrees to make available to the County such books and records as the County deems necessary to conduct the inquiry.

REQUEST FOR PROPOSAL FOR THE PROFESSIONAL MANAGEMENT SERVICES FOR THE FALLON GOLF COURSE

SECTION 2

I. BACKGROUND AND PROJECT DESCRIPTION

II. OBJECTIVE

III. MINIMUM QUALIFICATIONS

I. BACKGROUND

The Churchill County is pursuing the acquisition of the Fallon Golf Course. Based on the potential of this acquisition the County is seeking a qualified professional Operator to manage the operations of the Fallon Golf Course.

The golf course is located in Fallon, Nevada on approximately 118 acres of land. The golf course site includes the following:

- > Par 36 nine hole golf course approximately 6,200 yards
- Approximately 9,385 square foot permanent clubhouse including pro shop, administration office, cart barns, storage areas, bar/grill operations.
- Limited maintenance facility
- > Approximately 24 carts

II. OBJECTIVE

The Churchill County is requesting <u>Proposals</u> from qualified and experienced Operators for providing professional management operating services for all or portions of the "Fallon Golf Course".

III. MINIMUM QUALIFICATIONS OF OPERATORS.

In order to be deemed qualified for consideration in the award of contract outlined in this RFP, the Operator must:

- 1. Have a minimum of five (5) years of experience within the last ten (10) years in the following golf-related fields:
 - a. Golf Course Operations and Marketing
 - b. Food and beverage services as an owner or manager
 - c. Golf course maintenance
- Possess the necessary financial resources to equip and operate the golf course facilities if necessary.
- 3. Meet the insurance and indemnification obligations set forth herein.
- 4. Demonstrate financial stability to meet the objectives outlined in their proposal.

REQUEST FOR PROPOSAL FOR THE PROFESSIONAL MANAGEMENT SERVICES FOR THE FALLON GOLF COURSE

SECTION 3

I. INFORMATION FOR OPERATORS
II. BASIC SCOPE OF WORK
III. PROPOSAL SUBMITTAL REQUIREMENTS
IV. SELCTION PROCEDURE

I. INFORMATION FOR OPERATORS

The County has received limited historical financial information that can be shared with Operators and, therefore, Operators should use their own expertise in providing projections and budgets. Below is a list of information that may be used in your projections.

Term

The initial term for all options will be 5 years. Operators are welcome to propose a longer term but only under the Alternative Proposal option and must be designated as so in your submittal. County may consider a long term option.

Fees

The successful Operator will have the ability to set all fees and charges for the course with prior consultation of the County.

Current Rates	Open Veer Bounds Surrent Bates 40 Hales	<u> </u>	Neekend
	Open Year Round: Summer Rates 18 Holes	\$25	30
	9 hole rate, Weekday	\$20	25
	Winter Rates	\$20	20
	Carts	\$10	610
	Season Pass: Family	\$1,400	
	Season Pass: Individual	\$950	
	Season Pass: Junior	\$350	
	Punch Card	\$250 for 11 plays	:
	Cart Shed Annual Fee	\$550	

Approximately 75-150 total memberships have been sold in the past. In 2012, approximately 85 passes were sold.

Other Items

- 1. Irrigation water is provided from underground and surface water rights.
- 2. Utility costs are approximately \$17,000.
- 3. Historical rounds have ranged from 9,000 to 12,000 starts. Most recent rounds were 9,500
- 4. Gross revenue has ranged from \$365,000 to \$425,000 for all operations. \$365,000 in 2011.
- 5. There is a full liquor license at the property. Restaurant and catering services provided.
- 6. Each operator will be required to provide an industry standard POS system including electronic tee sheet.
- 7. There is an annual water permit fee of approximately \$1,000 with Truckee Carson Irrigation District for water rights.

Code Issues

The County is unaware of any existing "code violations" at the property. Should any be determined after the County takes ownership correction of those violations will be the responsibility of the County. Under a lease option the lessee will be responsible but will receive rent credit towards any pre approved cost for the first 12 months.

Potential Capital Requirements

The County has identified several potential capital expenditures that may be necessary. Operators are encouraged to include any contributions they would make towards these costs as part of their submittal. These costs are only rough estimates and proposers should not solely rely on these cost estimates.

1.	Irrigation system upgrades	\$10,000
2.	Club house refrigeration	\$20,000
3.	Maintenance Equipment	\$30,000
4.	Golf Carts	\$20,000
5.	Course Improvements	\$20,000

Winter Operations

The golf course has been operational year round.

Equipment

Attachment C to this RFP included is a list of equipment that is included in the County's acquisition should it be successful. This equipment will remain the property of the County but be available for any potential Operator to use in the operation of the Fallon Golf Course.

II. BASIC SCOPE OF WORK

The selected Operator may assume responsibility for all or a portion of the following operations associated with the golf course. A final scope of work and standards will be a part of the final contract.

- Formulation and implementation of operating programs, business plans, and budgets.
- · Golf Shop operations, including leagues and cart rentals.
- Starter services, course marshaling, and tee time reservations.
- Food and Beverage service, including alcoholic beverages.
- · Restaurant and catering services for community events.
- Grounds, building and golf course maintenance to industry standards.
- Handling of personnel including employment, training, and terminations.
- Collection and accounting for all revenues in a timely and secure manner.
- Payment and accounting of all expenses in a timely manner.
- Preparation of daily, monthly and annual financial operating statements.
- Assist with the identification, implementation, and expense associated with any capital improvements or capital equipment.

III. PROPOSALS CONTENT AND FORMAT REQUIREMENTS

The following are minimum Proposals requirements. Operators are requested to organize their Proposals into sections with tabs corresponding to the listed selection criteria as follows. You must provide the requested information in the same sequence as below. The completeness of the response to the RFP will be evaluated by the County.

Section A General Information

- Business name, address, phone, fax numbers and e-mail addresses.
- 2. Account Representative or other person to contact for clarification of any item contained in the Proposal. Include telephone and fax numbers if different from above.
- 3. Specify type of organization (individual, partnership or corporation).
- 4. Provide your Federal Tax ID Number.
- 5. Provide surety information for all sureties General and Automobile Liability, Worker's Compensation, All Risk Physical Damage Insurance. Provide your insurance company contact information.

Section B Staff Qualifications and Related Experience

1. Staff Qualifications and Experience

This section should demonstrate your staff's qualifications by providing resumes/experience summaries of all proposed key personnel, describing their education, credentials, related experience and their proposed roles for this contract.

Note: No work may be subcontracted, nor assigned, without prior written approval of the Churchill County, which approval may be withheld in its sole and absolute discretion.

2. Related Experience

Include descriptive information concerning the experience of the business. Include information about current contract operations or previous projects that might be comparable, including the size and type of facilities and the scope of services provided.

List the projects in reverse chronological order and provide the following information for each project:

Indicate for each of these projects:

- Name of Agency/Owner
- Location of facilities
- Brief description (type of services provided)
- Name of owner's contact person and telephone number (contact person, who, at the time of RFP submittal, will be employed by the owner)

When responding to this Section B, please pay particular attention to the requirements of the RFP and respond so that the County has a clear understanding of your businesses experience. The County is specifically looking for information regarding your firm's qualifications in the following areas: (1) Pro Shop Management (2) Restaurant/Concession Management (3) Golf Course Maintenance and Management (4) Overall Maintenance and Management of a Full Service Facility. (5) Knowledge of the Golf Market.

Section C Additional information

You are invited to include a maximum of five (5) pages of information not included, nor requested in this RFP, if you feel it may be useful and applicable to this Proposal.

Section C should also be used to state any exceptions to the requirements of this RFP and to discuss your firm's interest in the management opportunity.

Section D Conflict of Interest

Disclose any financial, business or other relationship with the County or any member of the County staff that may have an impact on the outcome of the project.

Section E Financial Proposals

The County will accept proposals for full service Management Agreement Operations and Lease. Proposers are welcome to submit for one or both of the available options. Any proposer wishing to submit a term longer than five years or other alternative may do so as an Alternative Proposal and must be designated as so in your submittal. Through a combination of evaluations and potential interviews, the County will choose the Operator who will best serve the interests of the County.

At a minimum please ensure your proposal contains the following. Proposal Forms are included in this RFP as Attachment A. For required income and/or expense projections use the workbook noted as Attachment B supplied with this RFP.

Management Services (Five Year Term)

- Monthly Base Fee (Proposers must indentify separately any other charges that are not included in the base fee that they wish to include that the course may be responsible for)
- Incentive Fee (Only Net Operating Income based incentive fees will be considered)
- Three year detailed expense budget.
- · Capital Contribution if any

Expense budgets should be broken down into categories listed in the supplied workbook. Four additional spaces are included in each department should additional categories be needed. Operators are responsible for financial accuracy of their submittal.

Operating Lease (Five Year Term)

- Annual Minimum Guaranteed Rent
- Percentage Rent of Gross Revenues in these categories:

Green Fees/Memberships Cart Fees Merchandise

Food/Non-Alcoholic Beverages Alcoholic Beverage Sales

• Three year projected gross revenues by category

Capital Contribution if any

IV. OPERATOR SELECTION PROCEDURE

Selection of the successful Operator shall be generally based on the information provided by the Operator and any subsequent interviews that may be conducted. The process for selection shall occur in the following sequence:

- Review Proposals
- Establish a "short list"
- Interview short-listed candidate(s) (at the County's discretion and option)
- Identify best qualified candidate(s) and/or firm(s)
- Negotiate with best qualified candidate(s) and/or firm(s)
- Present Recommendation to County Board
- Award contract

The County will screen the Proposals and may select finalists to interview as a part of the County's evaluation process. The County does not guarantee that an interview will take place, thus reserving the right to select a consultant based solely on the information provided in the Proposals received in response to the RFP. Should an interview take place, the key personnel responsible for fulfilling the requirements of the project shall be required to be present for the interview.

The County will address the following criteria in evaluation of Proposals (not necessarily in order of importance).

- Firm qualifications and experience with Pro Shop Management, Restaurant/Concession Management and Golf Course and Maintenance.
- Adequacy of staff to perform the work.
- Demonstrated ability to work effectively with County staff, other public agencies and related parties.
- Respondent's approach to providing the required services.
- Knowledge of local conditions and requirements.
- Financial proposal

Prior to the award of contract, the County must be assured that the Operator(s) selected has all of the resources required to successfully perform under the contract. This includes, but is not limited to, personnel with the skills required, equipment/materials and financial resources sufficient to provide services called for under this contract. If, during the evaluation process, the County is unable to assure itself of the Operator's ability to perform under the contract, if awarded, the County has the option of requesting from the Operator, any information that the County deems necessary to determine the Operator's' capabilities. If such information is required, the Operator will be notified and will be permitted seven (7) working days to submit the requested information.

eck the appropriate box: Full Service Management Agreeme	ent
Monthly Base Fee Please indicate any proposed increases	
Incentive Fee-Net operating Income Based Only	
Proposed Capital Contributions:	
Signature	Date
Lease Proposal	
Annual Minimum Guranteed Rent Year 3 Year 3 Year 3 Subsequent Years	2 3
Percentage Rents: Green Fees/Memberships Cart Fees Mechandise Sales Food and Non Alcoholic Beverages Alcoholic Beverages Miscellanoues Items (Rentals, range, et	tc)
Proposed Capital Contributions:	

Attachment B				
LEASE RENT PRECENTAGES &PROJE	CTIONS			
Fallon Golf Course				
Shaded Cells are locked	-			
Income		Year 1	Year 2	Year 3
Green Fees		\$0	\$0	\$0
Cart Fees		\$0	\$0	\$0
Merchandise		\$0	\$0	\$0
Food & Non Alcoholic Beverage		\$0	\$0	\$0
Alcoholic Beverage		\$0	\$0	\$0
Other Income		\$0	\$0	\$0
Total Income		\$0	\$0	\$0
Minimum Rent				·
Percentage Rent	%	enter proposed p	percentages	
Green Fees	0.0%	\$0	\$0	\$0
Cart Fees	0.0%	\$0	\$0	\$0
Merchandise	0.0%	\$0	\$0	\$0
Food & Non Alcoholic Beverage	0.0%	\$0	\$0	\$0
Alcoholic Beverage	0.0%	\$0	\$0	\$0
Other Income	0.0%	\$0	\$0	\$0
Total Percentage Rent		\$0	\$0	\$0

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Year 1	Year 2	Year 3
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\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$0	\$0	\$0
\$10,000	\$10,000	\$10,000
\$0	\$0	\$0
\$16,000	\$16,000	\$16,000
\$26,000	\$26,000	\$26,000
\$26,000	\$26,000	\$26,000
	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$10,000 \$0 \$16,000 \$26,000	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$

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Golf Operations			
Net Payroll	\$0	\$0	\$(
Payroll Taxes	\$0	\$0	\$0
Benefits	\$0	\$0	\$(
TOTAL PAYROLL	\$0	\$0	\$0
Cost of Sales Merchandise	\$0	\$0	\$0
Supplies	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0
R&M Carts	\$0	\$0	\$0
Contract Services	\$0	\$0	\$0
Cart Lease	\$0	\$0	\$0
Uniforms	\$0	\$0	\$0
Total Other	\$0	\$0	\$0
Total Golf	\$0	\$0	÷0

	-	-	
Maintenance	(full managemen	t only)	
	Year 1	Year 2	Year 3
Payroll	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0
Benefits	\$0	\$0	\$0
TOTAL PAYROLL	\$0	\$0	\$0
Supplies	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0
Fertilizer	\$0	\$0	\$0
Chemicals	\$0	\$0	\$0
Fuel	\$0	\$0	\$0
Permits/Licenses	\$8,000	\$8,000	\$8,000
R&M Equipment	\$0	\$0	\$0
R&M Irrigation	\$0	\$0	\$0
Seed/Soil/Sand	\$0	\$0	\$0
Trash	\$0	\$0	\$0
Small Tools	\$0	\$0	\$0
Water Test	\$2,000	\$2,000	\$2,000
Total Other	\$10,000	\$10,000	\$10,000
Total Maintenance	\$10,000	\$10,000	\$10,000

,			
Food and Beverage			·
	Year 1	Year 2	Year 3
Net Payroll	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0
Benefits	\$0	\$0	\$0
TOTAL PAYROLL	\$0	\$0	\$0
Cost of sales Food	\$0	\$0	\$0
Cost of Sales Alcoholic Beverage	\$0	\$0	\$0
Total COS	\$ 0	\$0	\$0
Supplies	\$0	\$0	\$0
Laundry	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0
R&M Food and Beverage	\$0	\$0	\$0
Lease Expense	\$0	\$0	\$0
Total Other i	\$0	\$0	\$0
Total Expense	\$0	\$0	\$0

			
General/ Administrative		-	
	Year 1	Year 2	Year 3
Net Payroll	\$0	\$0	\$
Payroll Taxes	\$0	\$0	\$
Benefits	\$0	\$0	\$
TOTAL PAYROLL	\$0	\$0	\$
Auto and Travel	\$0	\$0	\$
Bank Fees/Credit Card	\$0	\$0	\$
Cable TV/Internet	\$0	\$0	
Contract Services	\$0	\$0	
Dues/Subscriptions	\$0	\$0	
Gas and Electric	\$16,000	\$16,000	\$16,00
Equipment Rental/Lease	\$0	\$0	ç
MIS Fees	\$0	\$0	<u> </u>
Management Fees	\$0	\$0	Ç
Payroll Processing Fees	\$0	\$0	<u> </u>
Pest Control	\$0	\$0	<u> </u>
Postage	\$0	\$0	ç
Property Insurance	\$0	\$0	\$
Security	\$0	\$0	Ş
Telephone	\$0	\$0	
Workman's Compensation	\$0	\$0	<u> </u>
Total Other	\$16,000	\$16,000	\$16,00
Total G&A	\$16,000	\$16,000	\$16,00

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SHOP			
Maintenance shop Building			\$60,000.00
MOWER'S			
Jacobsen LF128 five reel fairway unit	#67795-1765		\$1,000.00
Toro 5300D five reel fairway unit	#035330-80120		\$2,000.00
Toro Groundmaster 455D rough mower (1995)	#30455-50331		\$1,000.00
Toro Groundmaster 455D rough mower (1995)	#30455-40270	parts only	\$0.00
Toro Groundmaster 455D rough mower (1998)	#30455-60345	parts only	\$750.00
Toro 3200D 3 reel unit greens mower	#04381-60114		\$1,000.00
Toro 3000D 3 reel tri plex T's & fringes mower	#04375-00340		\$500.00
Toro 300 3 reel tri ple sand reels	#04350-80366		\$100.00
Toro Greens Master 3 reel tri plex verticut reel	#04327-91326		\$100.00
Toro Greens Master 360 3 reel tri plex	#04340-40144	parts only	\$0.00
John Deer GT275 Lawn Tractor	#MOG275CO55478	Parto Offing	\$100.00
John Deer Tractor 870 3TN84-RJK	#CH3048D0018968	<u> </u>	\$5,000.00
Back Hoe Attachment 8A	#GHW426-BM117019		\$1,000.00
Box Scraper-Gannon 3point	17C1111420 DILITI7018		\$200.00
Seed Spreader lely	#CG1096 S#1094096		\$100.00
Express Dual Reel Grinder	#exdual-6836	-	\$1,000.00
Bed Knife Grinder	m#200 s#1152		\$250.00
Turfco Mete-R-Matic top Dresser #F12D	#85423-599032		\$500.00
Toro Sand pro 3000 Bunker Rake	#08814-40817		
OMC Lincoln Pull Behind Aerator	#A004190	P#884580	\$100.00 \$50.00
Bush Hog 3 point Aerator PG-720	#12-00125	F#00400U	
Ryan Spread Rite Shaker Type Top Dresser 5393	#4543		\$500.00
Jacobsen Vaerator-VA24 Aerator	#82562-1939	 	\$50.00
			\$100.00
Scotts Broadcast Spreader Pro Turf	no seria!#		\$10.00
Water Loo 5 Drawer Tool Chest		<u> </u>	\$50.00
Misc open & boxed end wrenches, Socket & ratchets			\$200.00
Misc screwdrivers, pliers, punches, taps, dies			\$100.00
ES 5000 Booster pack battery jumper			\$20.00
AF1022 nomadic grinder/cut off tool			\$10.00
Stihl 031AV Chain Saw			\$100.00
5 Ton Floor Jack			\$10.00
Dewalt drill & saw set			\$50.00
24 ea Spare Tires & Wheels For Carts			\$50.00
Club Car Carry All II	E69626-505335		\$450.00
Club Car Carry All II	E69744-618686		\$450.00
Club Car Carry All II	E69041-225137	ļ	\$450.00
Club Car Ball Retriever/Range Cart	#FG92291655		\$100.00
Cushman Dump Bed 94004909	#898632A		\$200.00
Toro Gang Mower	# unreadable		\$500.00
EZ Picker Ball Washer	no serial #		\$50.00
Leaf & Grass Sweeper 3point PTO 720	no serial #		\$100.00
Shindaine Weed eater	no serial #		\$20.00
Wittek Ball Machine 74200-TKE	#5908255		\$100.00
Plug/Snow Removal Blade For triplex #5	#unreable		\$50.00
Craftsman Edger 3.1 HP Eager			\$20.00
SOD Cutter	#C577982		\$50.00

Hinda leaf blower	s BHT0505H0836	m HT050H	\$100.00
extra reels			\$50.00
rebuilt motor MF3470	WAS A MALE OF THE PARTY OF THE		\$50.00
Gas tanks			\$200.00
River pump-balder motor, gould pump 25 hp	s/n 2037345		\$500.00
Fencing			1,000.00
Scoreboards		* *** *********************************	\$1,000.00
Range Balls			\$300.00
(M. 194)			A 16 16 10

GROUNDS	
Division allows	
Pump plant	440,000,00
Old - 2x25HP Grunfos	\$10,000.00
New - 2x25HP & 2x50HP Syncroflow	\$25,000.00
Irrigation System	
Old - Hunter I/40	\$75,000.00
New 9 - Rainbird 700,s	\$150,000.00
New 5 - Nambau 700,5	\$150,000.00
Bridge	\$10,000.00
Diluye	\$10,000.00
Drainage System	
Greens construction new 9	\$5,000.00
culvert pipe	\$2,000.00
Misc Items	£4 000 00
	\$1,000.00
rakes, cups, pins, benches, tee marker ball washers, tee signs, yardage markers	
Wells	
Irrigation 10"	\$10,000.00
Restaurant 6"	\$5,000.00
Tigale)	ीर्यक्रमाध्यक्तिक संस्थान

CART SHEDS			
Buildings			\$40,000.00
CLUB CAR/GOLF CA	RT	SERIAL#	
1998's			
AG9808	#1	648500	\$500.00
AG9808	#2	648487	\$500.00
AG9808	#3	648955	\$500.00
AG9808	#4	648486	\$500.00
AG9808	#5	648484	\$500.00
AG9808	#6	648774	\$500.00
AG9808	#7	648498	\$500.00
AG9808	#8	648482	\$500.00
AG9808	#9	648758	\$500.00
AG9808	#10	646987	\$500.00
AG9505422078	#11		\$500.00
AG9808	#12	646976	\$500.00
AG9808	#13	648759	\$500.00
AG9808	#14	648483	\$500.00
AG9808	#15	648772	\$500.00
AG9808	Rest Cart	286699	\$200.00
club car elec A139		263737	\$500.00
Golf Cart 2002,s			
AG0217	#16	142129	\$700.00
AG0217	#17	142325	\$700.00
AG0217	#18	142342	\$700.00
AG0217	#19	142333	\$700.00
AG0217 AG0217	#20	142129	\$700.00
AG0217	#21	142086	\$700.00
AG0217	#22	142318	\$700.00
AG0217	#23	142113	\$700.00
AG0217	#24	142337	\$700.00
T-621-684.			Gravido (in

PRO SHOP			
Fixtures	ļ		
50"x 36" Glove Display (wall)	1		\$10.00
4 Drawer File Cabinet	1		\$15.00
11'x 2' x45" Counter w/Glass Front	1		\$100.00
Score Card & Golf Tee Display	1		\$10.00
6'x3'x30" Display Table	1		\$25.00
5'x30"x21" Display Table	1		\$25.00
4'x16"x1' Display Table	1	· 	\$15.00
GE Cordiess Phone	 		\$75.00
U.S.Robitics Internet System	1		\$75.00
Furniture- couch, table, computer de	sk & patio fu	rniture	\$1,000.00
Score Card & Golf Tee Display	1		\$20.00
Stinger Spikes fur.			\$24.00
Golf Balls			····
Titleist Pro V1X doz.	#REF!	\$35.00	\$70.00
Callaway Tour I (doz)	14	\$32	\$448.00
Sleeve	1	\$8.25	\$8.50
Top Flite dist XL (doz)	14	\$12.50	\$175.00
Sleeve	2	\$3.00	\$6.00
Spikes			
Stinger Spikes blue	9	\$7.50	\$67.50
Gloves			
_ady soft gloves	2	\$3.00	\$6.00
Callaway XX L tech	5	\$7.50	\$56.25
Top T Flite XL	4	\$4.00	\$16.00
Callaway L teck	3	\$7.50	\$22.50
op T Flite L	4	\$3.50	\$14.00
op T Flite M/L	5	\$3.50	\$10.50
Callaway tech M/L	1	\$7.50	\$7.50
Callaway tech tour M	6	\$8.00	\$48.00
Cop Flite XG1 M	3	\$7.50	\$22.50
op Flite XL S	2	\$3.50	\$7.00
Callaway ech S	4	\$3.50	\$14.00
Miss. Items			
/isors	6	\$9.00	\$54.00
Callaway Towels-blk	5	\$10	\$50.00
Vooden Tees	200	\$0.40	\$80.00
all Retriever	1	\$24	\$24.00
Round Files	19	\$4.00	\$76.00
Club Bags			
Bolf bag sun mt	2	\$35.00	\$70.00
un Mt golf bag	2	\$78.00	\$156.00

Golf Clubs			
Odyssey #1	1	\$78.00	\$156.00
Callaway 46*	1	\$65.00	\$65.00
N oser,	THE THE LANGE COLD SETTINGS IN THE PARTY OF	taliy ulaasa mada asii cali munaasii uu samii ka aamaasii	93,7131,24

Restaurant			
Clubhouse/Pro shop Building			\$200,000.0
Dish Room	Price	Amt.	
33 Gal. Garbage can	\$5.00	1	\$5.0
Mop Wringer and bucket	\$20.00	2	\$40.0
Bus Tubs	\$1.00	1	\$1.0
Flatware Rack	\$10.00	1	\$10.0
Compartment Dishwasher Rack	\$10.00	1	\$10.0
Plate Dishwasher Rack	\$5.00	1	\$5.0
Three Compartment Dish table	\$200	1	\$20
Prerinse Hose/Faucet Sprayer	\$150.00	1	\$150.0
Mop Sink	\$100.00	1	\$100.0
Hand Wash Sink	\$75.00	1	\$75.0
Floor Mat	\$1.00	1	\$1.00
Kitchen (restaurant and catering)			
French Fry Cutter	\$100.00	1	\$100.0
Storage Shelf (wall)	\$25	1	\$25.00
Metal 3 Shelf Rack	\$25.00	1	\$25.00
Small Tongs	\$0.50	3	\$1.50
Med. Tongs	\$0.75	2	\$1.50
Lg. Tongs	\$1.00	1	\$1.0
Asst color lg. Cutting Boards	\$1.00	5	\$5.00
Sauce Pan	\$1.00	1	\$1.00
10" Skillet	\$1.00	1	\$1.00
Taco Salad Bowl Fryer Mold	\$1.00	2	\$2.00
Blue Ice Carry Bucket	\$5.00	. 1	\$5.00
Knife Rack & 7 asst. Knives	\$5.00	1	\$5.00
Wire Whip W/Wood Handle	\$5.00	1	\$5.00
Small Stock Pot	\$2.00	1	\$2.00
Sauce Pot	\$1.00	1	\$1.00
Asst Skillets 7 count	\$0.50	1	\$0.50
lamburger Press	\$5.00	1	\$5.00
lotel Sheet Pan	\$5.00	8	\$40.00
g Stainless Mixing Bowl	\$5.00	2	\$10.00
Md. Stainless Mixing Bowl	\$4.00	1	\$4.00
Sm. Stainless Mixing Bowl	\$1.00	3 2	\$3.00
Colander	\$1.00	2	\$2.00
Slotted Mixing Spoons	\$1.00	2	\$2.00
Mixing Spoon	\$1.00	1	\$1.00
ce cream Scoops asst	\$0.50	1	\$0.50
Aicrowave	\$25.00	1	\$25.00
adles	\$1.00	1	\$1.00
Cook N Hold Warmer Scoop Pot (red hat)	\$50.00	1	Ψ1.00

4 Slice Toaster	\$5.00	1	\$5.00
3 Shelf Metal Roll Rack 4'	\$10.00	1	\$10.00
6 Shelf Metal Roll Rack 4'	\$10.00	3	
			\$30.00
Food Heat Warmer (Glo-Ray)	\$50.00	1	\$50.00
Portable Steam Table	\$25.00	1	\$25.00
Anti Fatigue Floor Mats	\$5.00	2	\$10.00
Slim Jim Wade Container	\$5.00	1	\$5.00
35GAL Garbage Can	\$2.00	1	\$2.00
Steam Table Pan 12x20x2 1/2D	\$5.00	16	\$80.00
Steam Table Pan 12x20x4D	\$5.00	5	\$25.00
Steam Table Pan 12x20x6	\$5.00	7	\$35.00
Full Cover	\$1.00	2	\$2.00
Half Size Pans 10x12x2.5	\$3.00	1	\$3.00
Half Size Pans 10x12x4	\$3.00	3	\$9.00
Half Size Pans 10x12x6	\$3.00	6	\$18.00
Cover	\$1.00	3	\$3.00
Pans 6x12x4	\$1.00	6	\$6.00
Pans 6x12x6	\$1.00	21	\$21.00
Cover	\$1.00	5	\$5.00
Pans 6x6x2.5	\$1.00	5	\$5.00
Pans 6x6x4	\$1.00	6	\$6.00
Pans 6x6x6	\$1.00	26	\$26.00
Cover	\$1.00	4	\$4.00
7.125 qt Pot	\$5.00	1	\$5.00
11 qt. Pot	\$5.00	3	\$15.00
Cover	\$0.50	3	\$1.50
Cover	\$0.50	1.	` \$0.50
12x20x2.5 Perforated Pans	\$5.00	4	\$20.00
12X20x4 Perforated pans	\$5.00	5	\$25.00
12x20x6 Perforated Pans	\$5.00	1	\$5.00
6 Qt. Stock Pot	\$5.00	2	\$10.00
8.25 Qt, Stock Pot	\$5.00	2	\$10.00
12 Qt. Stock Pot	\$5.00	1	\$5.00
6x6x4 Poly Pans	\$0.50	8	\$4.00
Cover	\$0.50	14	\$7.00
4x6x4 Poly Pans	\$0.50	3	\$1.50
6x10x6 Poly Pans	\$0.50	2	\$1.00
1.5 Qt. Black Poly-tuff Crocks	\$1.00	13	\$13.00
1.5 Qt. Brown Poly-tuff Crocks	\$1.00	5	\$5.00
2.7 Qt Brown Poly-tuff Crocks	\$1.00	3	\$3.00
Hand Juicer	\$0.50	1	\$0.50
Glass Salad Plates	\$0.25	15	\$3.75
Bread and Butter Plates	\$0.10	14	\$1.40
Plastic Pitchers	\$0.50	5	\$2.50
Small Oval Plates	\$0.10	10	\$1.00
Lg. Oval Plates	\$0.10	25	\$2.50
Dinner Oval Plates	\$1.00	11	\$11.00
Round Dinner Plates	\$1.00	24	\$24.00
Lg Soup Bowls	\$0.10	10	\$1.00
Soup Bowls	\$0.10	15	\$1.50
Soup Cups	\$0.10	25	\$2.50
Dressing Dishes	\$0.10	19	\$1.90
	Ψ0.10	10	φ1.90

Docket Digital Thormometer	\$1.00	2	\$2.00
Pocket Digital Thermometer	\$0.50	2	\$1.00
Oven Thermometer	\$0.50	8	\$4.00
Refrigerator/Freezer Thermometer			
Potato Masher	\$1.00	1	\$1.00
Skimmer 6x6	\$1.00	1	\$1.00
Lemon Grater/Zester	\$0.50	1	\$0.50
Small Elec. Chopper	\$1.00	1	\$1.00
Misc Small Pans	\$1.00	17	\$17.00
Coffee Carafes	\$0.50	7	\$3.50
Coffee Pots	\$1.00	3	\$3.00
Sm Creamer metal Pitchers	\$0.50	10	\$5.00
Misc Lg Metal Pitchers	\$0.50	3	\$1.50
Wooden High Chair	\$15.00	4	\$60.00
Small Tabletop iron Board	\$2.00	1	\$2.00
Bread and Butter Plates	\$0.10	142	\$14.20
Dinner Plates	\$0.50	162	\$81.00
Champaign Glasses	\$0.50	193	\$96.50
Wine Glasses	\$0.25	194	\$48.50
Margarita Glasses	\$0.10	6	\$0.60
Flex Arm Food Warmer w/Wood Cutting Board	\$50.00	1	\$50.00
Lg mixing Bowls	\$2.00	2	\$4.00
Insulated Carrier	\$50.00	1	\$50.00
Chaffing Dishes	\$15.00	10	\$150.00
Arches	\$10.00	2	\$20.00
Silk Trees	\$5,00	6	\$30.00
TV Sharp	\$25.00	4	\$100.00
Soup Cups	\$0.10	81	\$8.10
Soup Bowls	\$0.10	134	\$13.40
Coffee Cups	\$0.10	138	\$13.80
Water Glasses	\$0.10	108	\$10.80
Small Trays	\$0.25	27	\$6.75
Lg Brown Trays	\$0.25	7	\$1.75
Sm Round Trays	\$1.00	2	\$2.00
Lg Round Trays	\$2.00	1	\$2.00
Sm Pitchers	\$0.50	13	\$6.50
Coffee Carafe	\$1.00	4	\$4.00
Lg Pitchers	\$1.00	5	\$5.00
Metal Baskets	\$1.00	22	\$22.00
Wicker Baskets	\$0.25	5	\$1.25
Cake Plate W/Cover	\$2.00	2	\$4.00
Crock Pot	\$2.00	1	\$2.00
Roast Pan W.Lid (oval)	\$2.00	1	\$2.00
Lg Rectangle Roast Pot	\$2.00	1	\$2.00
Small Oval Roaster	\$1.00	1	\$1.00
Double Hot Plate	\$5.00	1	\$5.00
Glasses Water	\$0.10	11	\$1.10
Sm Square Salt and Pepper Shakers	\$0.10	22	\$2.20
Glass Sugar Dishes	\$0.10	22	\$2.20
Oil and Vinegar Containers	\$0.50	7	\$3.50
Misc Salt and Pepper	\$0.10	21	\$2.10
Small cutting Boards	\$0.25	14	\$3.50
Silverware Cups	\$0.10	4	\$0.40
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Buffet Tables 4'	\$5.00	1	\$5.00
Buffet Tables 8'	\$10.00	7	\$70.00
Buffet Tables 6'	\$10.00	1	\$10.00
White Chairs	\$5.00	192	\$960.00
Round tables Catering	\$15.00	17	\$255.00
Square Tables	\$20.00	4	\$80.00
Bar Stools	\$5.00	8	\$40.00
Round Metal Tables	\$5.00	2	
Cook Vent Hoods	\$750.00	2	\$10.00
4 Way Phone System			\$1,500.00
Green Silk Basket Plants	\$150.00	1	\$150.00
	\$1.00	4	\$4.00
Knife Rack & 7 asst. Knives	\$25.00	1	\$25.00
Whip Lg	\$5.00	1	\$5.00
Whip Med	\$5.00	1	\$5.00
Skillet 14"	\$1.00	1	\$1.00
Skillet 10"	\$1.00	1	\$1.00
Buss Tub	\$2.00	2	\$4.00
Serving Tray	\$1.00	2	\$2.00
Tray Stand	\$2.00	1	\$2.00
Dish Rack	\$5.00	2	\$10.00
Glass Rack	\$5.00	1	\$5.00
Flatware Rack	\$5.00	1	\$5.00
Colanders XL	\$2.00	1	\$2.00
Colander Lg	\$2.00	1	\$2.00
4' Stainless Work Station W/Shelf	\$25.00	1	\$25.00
Work Station 4' w 2 shelf's	\$50	1	\$50.00
Bunt pan Roll Rack	\$25.00	1	\$25.00
Hotel Sheet Pan	\$5.00	14	\$70.00
1/4 Sheet Pan	\$3.00	2	\$6.00
Plastic Sheet Pan	\$1.00	2	\$2.00
3 Sink w/Sprayer	\$300.00	1	\$300.00
Prep sink	\$50.00	1	\$50.00
3 Shelf stainless roll rack	\$25.00	1	\$25.00
3 Shelf poly roll rack	\$20.00	1	\$20.00
Slicer (globe)	\$1,000.00	1	\$1,000.00
Plastic Serving Dish	\$0.25	3	\$0.75
Drop Side Roll Rack	\$75.00	1	\$75.00
Portable Steam Table	\$25.00	1	\$25.00
Champagne Ice Bucket Metal	\$1.00	7	\$7.00
Shot Glasses	\$0.10	9	\$0.90
Double Shot Glass	\$0.10	11	\$1.10
Cocktail Mixer	\$0.20	1	\$0.20
3 Sink/2Ice Bins/23 Compartment Bar	\$500.00	1	\$500.00
Bottle Opener	\$0.10	1	\$0.10
Hanging Bottle Opener	\$0.50	2	\$1.00
Ash Trays	\$0.10	17	\$1.70
Trash Cans	\$1.00	5	\$5.00
Hand Wash Sink	\$25.00	<u>i</u>	\$25.00
Round Table	\$20.00	1	\$20.00
Kids Boaster Seat	\$3.00	4	\$12.00
Glass Rack	\$5.00	7	\$35.00
Hand Trucks	\$5.00	2	
	Ψυ.υυ		\$10.00

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	38	\$3.80
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		\$20.00
		\$22.50
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		\$25.00
		\$5.00
		\$2.20
		\$10.00
	*	\$9.00
		\$5.00
		\$1.60
		\$1.40
		\$1.70
		\$300.00
		\$1.00
		\$3.00
\$25.00		\$150.00
\$20.00	5	\$100.00
	4	\$80.00
\$25.00	1	\$25.00
\$5.00	10	\$50.00
\$5.00	41	\$205.00
\$10.00	10	\$100.00
\$25.00	5	\$125.00
\$0.50	3	\$1.50
\$1.00	1	\$1.00
\$10.00	1	\$10.00
	3	\$3.00
\$5.00	3	\$15.00
	1	\$1.00
	1	\$1.00
	35	\$3.50
		\$1.90
		\$4.00
		\$1.50
		\$0.90
		\$0.60
		\$1.40
		\$0.30
	\$0.10 \$0.10 \$0.10 \$0.25 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$1.00 \$1.00 \$1.00 \$1.00 \$25.00 \$25.00 \$25.00 \$5.00 \$25.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.00 \$10.00 \$25.	\$0.10

Tall Glasses	\$0.10	7	\$0.70
Metal cocktail shaker	\$0.10	2	\$0.20
Brander Glasses	\$0.10	2	\$0.20
Margarita Glasses	\$0.10	5	\$0.50
Shot glass single	\$0.05	6	\$0.30
Small Brandy Glasses	\$0.10	3	\$0.30
Irish Coffee Cups	\$0.10	3	\$0.30
Bottle Opener	\$0.05	7	\$0.35
Ash Trays	\$0.10	7	\$0.70
Ice Tea Spoons	\$0.05	41	\$2.05
Ice Scoops	\$0.10	7	\$0.70
two light portable food warmer	\$75,00	1	\$75.00
Linens			
Color Napkins Asst. Color	\$0.25	1500	\$375.00
Table Cloth Navy	\$1.00	24	\$24.00
Table Cloth Purple	\$1.00	25	\$25.00
Table Cloth Blk	\$1.00	8	\$8.00
Table Cloth	\$1.00	1	\$1.00
Table Cloth Cream	\$1.00	1	\$1.00
Buffett Table Cloth White	\$2.00	4	\$8.00
Buffet Table Cloth Cream	\$2.00	4	\$8.00
Buffet Table Cloth Blk	\$2.00	2	\$4.00
Skirt/Top Lt Gold	\$5.00	2	\$10.00
Skirt/Top Drk Gold	\$5.00	2	\$10.00
Apartment			
Clothes washer	\$75.00	1	\$75.00
Dryer	\$75.00	1	\$75.00
apartment frig	\$50.00	1	\$50.00
apartment fur.	\$50.00	1	\$50.00
Flat screen TV	\$200.00	1	\$200.00
			7
Large Equipment			
Char Broiler (gas)	\$600.00	1	\$600.00
Deep Fryer W/2 Baskets	\$850.00	1	\$850.00
Grill/Oven/2 Burner Stove	\$1,000.00	1	\$1,000.00
2 Door Freezer	\$1,500.00	1	\$1,500.00
Salad Bar Prep area 3/door Refrigerator	\$300.00	1	\$300.00
Ice System (cormeluis)	\$750.00	1	\$750.00
Single Door Refrigerator (bluerage air)	\$500.00	1	\$500.00
Lg Ice Machine (Follett)	\$200.00	1	\$200.00
6 Burner Stove W/Oven	\$750.00	1	\$750.00
Double Stacker Oven w/ warmer	\$1,000.00	1	\$1,000.00
Warmer (6')	\$500.00	1	\$500.00
3 Door Refreg.	\$1,000.00	1	\$1,000.00
2 Door Freezer	\$750.00	1	\$750.00
2 Door Refreg.	\$800.00	1	\$800.00
Portable Draft Beer/Keg Dispenser	\$50.00	1	\$50.00
Direct Draw Draft Beer/keg Dispenser 70"	\$50.00	1	\$50.00
Horizontal Can/Bottle Cooler 50'	900.001	• • • • • • • • • • • • • • • • • • • •	

Ice well w/9 comp	\$250.00	1	\$250.00
swamp cooler	\$100.00	4	\$400.00
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